

WESTINGHOUSE
ELECTRIC CORPORATION



FRIENDSHIP
INTERNATIONAL AIRPORT
BALTIMORE 27, MD.

15 June 1956

STAT

SUBJECT: Proposal for One Set of Spare
Parts for Ground Support Equipment
Per Exhibit D.
(W) Reference AAN-30211

Dear George:

Contract FL-3011 provides for the delivery of one set of Ground Support Equipment, however no contractual provision has yet been made for the delivery of spare parts for this support equipment. In accordance with verbal approval from [redacted] work has begun on one set of spare parts for ground support equipment per Exhibit D, dated June 5, 1956. One reproducible and two copies of this Exhibit are attached. The costs for this work are being segregated from costs for other work associated with this program.

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Packing and packaging will be in accordance with contractor's standard commercial practice for two year shelf life.

Complete delivery is scheduled December 1956, however, partial delivery will be made earlier as parts accrue.

For this effort a fixed price quotation subject to redetermination as outlined in Contract FL-3011 of \$12,240 is submitted. This quotation includes profit based on 7% of total estimated cost. Three cost analysis sheets are attached.

We hope this proposal is satisfactory and that contractual coverage will be forthcoming.

Sincerely yours,

STAT

Sales Engineer
Air Arm Division

COST ANALYSIS

SAPC 715-4
COPY 1 OF 3~~CONFIDENTIAL - FOR OFFICIAL USE ONLY~~

GENERAL - This analysis includes:

Description Spare Parts for

1. ☒ Estimated cost for bidTest Equipment Per Exhibit "D"
Dated 6/5/562. ☐ Entire Contract _____ Item No. _____3. ☒ G.O. or Neg. No. _____ Contract No. _____ Bid Date 6/15/56
AAN-30211COST ANALYSIS

A Direct Cost

Dollar Amount(1) Direct Material
Factory

\$ 8,508

(2) ~~XXXX~~ Shop Labor 147 @ \$2.55
Factory

375

(3) ~~XXXX~~ Shop Overhead (168.3% of Item 2)

631

(4) Engineering Labor

(5) Engineering Overhead (_____% of Item 4)

(6) Drafting Labor

(7) Drafting Overhead (_____% of Item 6)

(8) Other Items of Direct Cost (Specify)

(9) Subtotal - Items of Direct Cost

\$ 9,514

B. General and Administrative Expense -9.9 %

(~~XXXXXXXXXXXXXXXXXXXX~~) 9.4% Pack. & Pkg.942
10,456
983C. Estimated Cost
Profit

11,439

D. ~~XXXXXXXX~~ (7 % of Item 9)

801

E. Other Contract Performance Cost

Profit
Total Estimated Cost, including ~~XXXXXXXX~~

\$ 12,240

This is to certify that the information contained in this report has been compiled from the records and books of this Company (or is covering a bid estimate, is based on such books and records), and to the best of our knowledge and belief, the costs and expenses shown hereon are correctly stated.

WESTINGHOUSE ELECTRIC CORPORATION

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Date 6/15/56